

Name _____

Kelley Blue Book

Go to www.kbb.com. Click on "My Car's Value" and "Get Trade-in Value."

- 1) Find the value of your car (or someone in your household, etc.):

Year: _____ Make: _____

Model: _____ Number of miles: _____

- 2) Trade-in Dealer Value: _____
- 3) Sell to a private property value: _____
- 4) Why do you think there is a difference between these two values?

Go to "Price New/Used"

- 5) I am looking to buy a used 2014 Jeep Wrangler. I would like a Sport S Sport Utility 2D with standard equipment in blue.
 - a. What is the fair purchase price when buying from a dealer?
 - b. What is the private party value when buying from a private party?
 - c. What is the difference between these two values?
- 6) I am looking to buy a 2019 Jeep Wrangler. I would like a Sport S with standard equipment.
 - a. What is the fair purchase price?
 - b. What is the fair purchase price of a 2018 Jeep Wrangler?
 - c. What is the difference between these two values?

Find the value of the following cars (My Car's Value – Trade-in Value). Use the **Private Party Value** price to determine if it's a good deal or not. Give the blue book value and circle "Good" or "Bad" deal.

- 7) 2010 Ford F150 Super Cab 102,000 miles
XL Pickup 4D 8 ft
Color: Red
Condition: Good

Blue Book Value: _____

They want \$ 12,500 Good Deal or Bad Deal

- 8) 2017 Honda Accord 50,000 miles
EX sedan 4D
Color: Black
Condition: Good

Blue Book Value: _____

They want \$16,500 Good Deal or Bad Deal

- 9) 2015 Toyota Rav4 40,000 miles
LE Sport Utility 4D
Color: Gray
Condition: Very good

Blue Book Value: _____

They want \$15,500 Good Deal or Bad Deal

- 10) 2012 Chevrolet Malibu 89,000 miles
LS Sedan 4D
Color: Silver
Condition: Good

Blue Book Value: _____

They want \$5,600 Good Deal or Bad Deal